

Environmental performance overview

| Performance indicator | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | |
|-----------------------------------------|---------------------------------------------------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|------------|------------|------------|-------------|
| Energy efficiency | Total # of homes delivered | 7,145 | 7,215 | 8,196 | 9,829 | 10,909 | 11,317 | 11,871 | 10,672 | 13,472 | 13,738 | 13,236 | 14,169 |
| | Number of ENERGY STAR certified homes delivered ¹ | 7,078 | 7,168 | 8,099 | 9,768 | 10,736 | 11,176 | 11,797 | 10,668 | 13,404 | 13,549 | 13,161 | 14,160 |
| | % of total homes delivered that were ENERGY STAR certified | 99% | 99% | 99% | 99% | 98% | 99% | 99% | 99% | 99% | 99% | 99% | 99% |
| | % of KB Home divisions building at least some homes to ENERGY STAR specifications | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| | Number of ENERGY STAR certified appliances installed ² | 9,695 | 9,789 | 11,181 | 13,261 | 15,276 | 15,960 | 17,083 | 13,507 | 15,315 | 18,297 | 17,352 | 17,756 |
| | Homeowner satisfaction ratings on the energy efficiency of their KB home ³ | 92.80% | 91.50% | 91% | 91% | 89% | 91%* | 93% | 93% | 93% | 92% | 90% | 93% |
| Water conservation | Number of KB homes built to EPA's WaterSense labeled specifications ⁴ | 61 | 96 | 233 | 265 | 170 | 134 | 147 | 270 | 1,284 | 1,760 | 2,806 | 4,775 |
| | Number of Water Smart homes built ⁵ | 503 | 400 | 589 | 807 | 854 | 1,132 | 950 | 449 | 0 | 0 | 0 | 0 |
| | Estimated operational water consumption (in gallons) | | | | | | | | | 70,000,000 | 80,000,000 | 84,000,000 | 100,000,000 |
| | Number of EPA WaterSense labeled fixtures installed in KB homes⁶ | | | | | | | | | | | | |
| | Bath faucets | 23,500 | 23,800 | 28,700 | 34,400 | 40,000 | 42,000 | 44,000 | 39,500 | 49,846 | 50,831 | 42,355 | 36,840 |
| | Toilets | 20,000 | 20,200 | 23,000 | 27,600 | 33,800 | 35,000 | 36,800 | 33,100 | 40,416 | 42,588 | 35,737 | 42,507 |
| | Shower heads | 15,000 | 15,150 | 16,400 | 19,700 | 23,400 | 24,300 | 25,600 | 22,950 | 28,965 | 32,971 | 27,796 | 29,755 |
| Sustainable products and options | Total number of sustainable products and options installed ⁷ | 33,582 | 35,373 | 46,717 | 52,094 | 59,454 | 61,585 | 64,697 | 64,032 | 72,449 | 78,307 | 56,915 | 58,093 |

¹ Project site conditions and development requirements as well as factors outside of our control can restrict our ability to build ENERGY STAR certified homes in certain communities.

² Began tracking in 2008.

³ Began tracking in 2010, from a 12-month post-closing survey on a scale of 0-100% satisfaction.

⁴ Construction commenced in late 2010.

⁵ The Southern Nevada Water Authority sunsetted the Water Smart program in mid 2020. The EPA WaterSense program has replaced it.

⁶ Figures are estimated based on average number of fixtures per home.

⁷ Began tracking in 2009. Optional upgrades include appliances, HVAC equipment, WaterSense labeled fixtures, ENERGY STAR certified doors and low-E windows. Figures are estimated.

* Corrected from 89% incorrectly reported in our published 2018-2023 Sustainability Reports.

Environmental performance overview (continued)

| Performance indicator | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | |
|--------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|
| Office sustainability practice | % of office supplies purchased that are earth conscious | 15% | 20% | 19% | 22% | 22% | 26% | 33% | 33% | 24% | 22% | 20% | 21% |
| | Sheets of paper saved through process improvement and reduction of paper in homebuying process, estimated ¹ | | | | | | | 55,000,000 | 13,300,000 | 29,225,364 | 29,897,871 | 31,256,918 | |
| | Recycled paper (office grade) processed through our national service provider, which recycles the paper after shredding (lbs.) ² | 123,637 | 66,114 | 203,341 | 165,606 | 335,526 | 181,981 | 329,900 | 92,620 | 31,420 | 362,020 | 0 | 697,680 |
| | Trees saved | 1,051 | 555 | 1,706 | 1,389 | 2,815 | 1,527 | 2,768 | 6,715 | 1,778 | 6,448 | 2,431 | 10,954 |
| Our carbon footprint | Scope 1 estimated GHG emissions | | | | | | | | | 1,844 | 1,761 | 2,089 | 2,163 |
| | Scope 2 estimated GHG emissions | | | | | | | 19,744 | 13,662 | 9,221 | 12,088 | 10,295 | |
| | Scope 1 & 2 estimated GHG emissions for KB Home operations (CO ₂ e in metric tons) | 14,092 | 16,078 | 19,186 | 22,961 | 25,062 | 24,992 | 24,025 | 19,744 | 15,506 | 10,982 | 14,177 | 12,458 |
| | Estimated GHG emissions financial intensity ³ | 0.0000068 (14,092 metric tons/ US \$2,084,978,000 total revenue) | 0.0000067 (16,078 metric tons/ US \$2,400,949,000 total revenue) | 0.0000063 (19,186 metric tons/ US \$3,032,030,000 total revenue) | 0.0000064 (22,961 metric tons/ US \$3,582,900,000 total revenue) | 0.0000057 (25,062 metric tons/ US \$4,368,529,000 total revenue) | 0.0000055 (24,992 metric tons/ US \$4,547,002,000 total revenue) | 0.0000053 (24,025 metric tons/ US \$4,552,747,000 total revenue) | 0.0000047 (19,744 metric tons/ US \$4,182,174,000 total revenue) | 0.0000027 (15,506 metric tons/ US \$5,724,930,000 total revenue) | 0.0000016 (10,982 metric tons/ US \$6,903,776,000 total revenue) | 0.0000022 (14,177 metric tons/ US \$6,381,106,000 total revenue) | 0.0000018 (12,458 metric tons/ US \$6,930,086,000 total revenue) |
| | Estimated GHG emissions activity-related intensity (CO ₂ e in metric tons per delivered home) | 2.0 (16,078 metric tons/ 7,145 homes) | 2.2 (16,078 metric tons/ 7,215 homes) | 2.3 (19,186 metric tons/ 8,196 homes) | 2.3 (22,961 metric tons/ 9,829 homes) | 2.3 (25,062 metric tons/ 10,909 homes) | 2.2 (24,992 metric tons/ 11,317 homes) | 2.0 (24,025 metric tons/ 11,871 homes) | 1.8 (19,744 metric tons/ 10,672 homes) | 1.2 (15,506 metric tons/ 13,472 homes) | 0.8 (10,982 metric tons/ 13,738 homes) | 1.1 (14,177 metric tons/ 13,236 homes) | 0.9 (12,458 metric tons/ 14,169 homes) |
| | Scope 3 estimated GHG emissions for customer occupancy of KB homes (CO ₂ e in metric tons) ⁴ | | | | | | | | | 3,974,240 | 3,984,020 | 3,706,080 | 2,198,900 |
| | % of KB homes built with preconstructed panels ⁵ (est.) | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 90% | 90% | 90% | 86% | 73% |
| Waste reduction and recycling | Trees saved from panelization and manufactured components ⁶ | | | | | | | | | | 22,000 | 14,596 | 39,673 |
| | % of KB Home communities incorporating recycling into their standard jobsite processes (est.) | 70% | 80% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 85% | 79% | 69% |

1 We began our digital transformation and documents simplification process improvement in 2019. New metric introduced in 2020 to track going forward. The reductions in years following 2020 will show a smaller amount of savings, as we are only counting the impact of digital transformation without accounting for the impact of the initial document simplification.

2 This figure does not include the recycling programs that we have established in the majority of our local offices. Note, contract for recycled paper processing was delayed in 2023 but re-established in 2024.

3 Based on the methodology identified by the Carbon Disclosure Project (CDP).

4 These calculations assume a 50-year building life, in alignment with the homebuilding industry practice. For the 2024 estimate, we utilized operational emissions data from RENSET's Carbon Index.

5 Preconstructed panels help to minimize waste and increase durability and are constructed off site for greater precision. Using these panels results in a more airtight, better insulated building envelope and helps to reduce energy bills.

6 According to estimates provided by our supplier partner, Builders FirstSource.

Social performance overview

| | Performance indicator | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | |
|----------------------------------------------|-------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--|
| Stakeholder and community involvement | Total # of homes delivered | 7,145 | 7,215 | 8,196 | 9,829 | 10,909 | 11,317 | 11,871 | 10,672 | 13,472 | 13,738 | 13,236 | 14,169 | |
| | Infrastructure development – approximate school-related fees paid | \$26 million | \$25 million | \$28 million | \$34 million | \$40 million | \$44 million | \$49 million | \$42 million | \$67 million | \$82 million | \$71 million | \$85 million | |
| | Infrastructure development – approximate other fees paid | | | | | | | | | | \$39 million | \$54 million | \$77 million | |
| | Employees, training and labor practices | | | | | | | | | | | | | |
| | Number of full-time employees | 1,422 | 1,605 | 1,710 | 1,797 | 1,936 | 2,025 | 2,157 | 1,752 | 2,244 | 2,366 | 2,205 | 2,384 | |
| | Number of collective bargaining agreements with employees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | Average online training certifications per employee | 17 | 13 | 14 | 10 | 7 | 8 | 13 | 10 | 12 | 14 | 13 | 11 | |
| | Average online training hours per employee | 13 | 10 | 11 | 8 | 5 | 6 | 11 | 8 | 10 | 12 | 10 | 9 | |
| | Employee injuries by region: | | | | | | | | | | | | | |
| | West | 8 | 6 | 7 | 14 | 12 | 17 | 10 | 12 | 19 | 10 | 11 | 14 | |
| | Southwest | 1 | 7 | 6 | 8 | 16 | 9 | 7 | 3 | 4 | 3 | 5 | 3 | |
| | Central | 5 | 5 | 10 | 11 | 6 | 6 | 7 | 6 | 6 | 15 | 8 | 10 | |
| | Southeast | 6 | 5 | 6 | 8 | 3 | 4 | 8 | 0 | 9 | 7 | 8 | 4 | |
| | Annual core training certification rate | | | | | | | | | | | | | |
| | KBEedge Business Module ¹ | 83% | 87% | 83% | 66% | 70% | 80% | 92% | 96% | 96% | 85% | 95% | 98% | |
| | Ethics Policy | 99% | 98% | 96% | 97% | 100% | 98% | 98% | 99% | 100% | 100% | 99% | 99% | |
| | 100% complete/100% satisfied | 100% | 90% | 85% | 75% | 77% | 83% | 94% | 95% | 97% | 96% | 95% | 98% | |
| | Sustainability certification | 85% | 85% | 81% | 64% | 70% | 77% | 93% | 96% | 95% | 95% | 94% | 98% | |
| | Number of safety certifications ² | 894 | 1,045 | 901 | 861 | 199 | 315 | 1,408 | 2,447 | 2,210 | 637 | 322 | 710 | |

1 Previously reported as KBEedge white papers

2 Decline is due to decrease in pandemic-related safety certification required for employees in 2022

| | Performance indicator | 2024 |
|-----------------------------------|-----------------------|------------------------------------------------------|
| Diversity of our workforce | | Employees |
| | Gender | 58% Male; 42% Female |
| | Race/Ethnicity | 62% White/Caucasian; 38% Racially/Ethnically Diverse |
| | | Management |
| | | 67% Male; 33% Female |
| | | 77% White/Caucasian; 23% Racially/Ethnically Diverse |

| | Performance indicator | 2024 |
|----------------------------------------------|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Stakeholder and community involvement | Membership associations | Leading Builders of America; RESNET |
| | Certification programs | EPA ENERGY STAR, WaterSense, and Indoor airPLUS; Department of Energy (DOE) Zero Energy Ready Homes; California Energy-Smart Homes Program; California Electric Homes Program; Build San Antonio Green |

Economic performance overview

Below are key financial and overall customer satisfaction performance indicators. Additional operational results for fiscal year 2024 and prior years as well as additional information about our financial performance and business operations, including discussion of the material risk factors, are available in the periodic and other reports we file with the SEC, which can be found on our website at <https://investor.kbhome.com/home/> or www.sec.gov.

| Performance indicator | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | |
|------------------------------|---------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Financial performance | Total # of homes delivered | 7,145 | 7,215 | 8,196 | 9,829 | 10,909 | 11,317 | 11,871 | 10,672 | 13,472 | 13,738 | 13,236 | 14,169 |
| | Financial total revenue (in thousands) | \$2,084,978 | \$2,400,949 | \$3,032,030 | \$3,594,646 | \$4,368,529 | \$4,547,002 | \$4,552,747 | \$4,183,174 | \$5,724,930 | \$6,903,776 | \$6,410,629 | \$6,930,086 |
| | Net income/loss (in thousands) | \$39,963 | \$918,349 | \$84,643 | \$105,615 | \$180,595 | \$170,365 | \$268,775 | \$296,243 | \$564,746 | \$816,666 | \$590,177 | \$655,018 |
| | Net orders | 7,125 | 7,567 | 9,253 | 10,283 | 10,900 | 11,014 | 12,841 | 13,404 | 16,206 | 10,856 | 11,084 | 13,093 |
| | Backlog units | 2,577 | 2,909 | 3,966 | 4,420 | 4,411 | 4,108 | 5,078 | 7,810 | 10,544 | 7,662 | 5,510 | 4,434 |
| | Backlog value (in thousands) | \$682,489 | \$914,025 | \$1,281,478 | \$1,519,089 | \$1,660,131 | \$1,434,368 | \$1,813,707 | \$2,962,403 | \$4,951,725 | \$3,691,559 | \$2,667,679 | \$2,242,907 |
| | Average selling price | \$291,700 | \$328,400 | \$354,800 | \$363,800 | \$397,400 | \$399,200 | \$380,000 | \$388,900 | \$422,700 | \$500,800 | \$481,300 | \$486,900 |
| Customer satisfaction | Housing gross profit margin | 16.70% | 18.10% | 16.30% | 16.20% | 16.30% | 17.50% | 18.30% | 18.90% | 21.6% | 24.3% | 21.2% | 21.0% |
| | Customer satisfaction rating ¹ | 9.2 | 9.1 | 9.1 | 9.2 | 9.2 | 9.4 | 9.5 | 9.5 | 9.4 | 9.1 | 9.4 | 9.6 |
| | Customer recommendation rating ² | 9.1 | 9 | 8.9 | 8.9 | 9 | 9.2 | 9.4 | 9.4 | 9.2 | 8.9 | 9.2* | 9.5 |

¹ From a 30-day post-closing survey on a scale of 1-10.

² From a 30-day post-closing survey on a scale of 1-10.

* Corrected from 8.4 incorrectly reported in our published 2023 Sustainability Report.